

2022 Convention

August 9-10, 2022 **Embassy Suites - Lincoln** Early Bird Registration Begins June 21st Register at www.ne-ba.org



Live, Local, Trusted.

Sessions & Speakers

MANAGEMENT

Tues. 1:00 - 1:50PM, Legal/NAB Session Matt McCormick, Co-Managing Member, Fletcher Heald & Hildreth PLC Nicole Gustafson, VP, NAB Goverment Relations Tues. 2:00 - 2:50PM, Employment Law Update Tara Stingley, Partner, Cline Williams Tues. 3:00 - 4:15PM, Do we need Another Leadership Seminar? Yes.

Carl Gardner, Veteran Broadcast Executive





Gustafson



Stingley



Gardner

ENGINEERING

Wednesday

8:45 - 9:00AM, SBE Meeting

9:00 - 10:00AM, FCC Regulatory Issues & Updates

Matt McCormick, Fletcher Heald & Hildreth

10:15 - 11:15AM, AM Diplexing Projects in Omaha and Holdrege Joshua King, Kintronic Labs

11:15 - 11:45AM, KCRO Turn 100 Years Old, A Journey Through History, Mike Shane

11:45 - 12:15PM, ATSC 3.0 Launches in Omaha, A Behind the Scenes Look

Dale Scherbring, Sinclair Broadcst Group

1:30 - 2:30PM, Post Pandemic Maintenance and Backup Systems Jeff Welton, Nautel

2:45 - 3:45PM, History of Broadcasting and Nebraska David Ostmo, Sinclair Broadcast Group

3:45 - 4:15PM, OConsortium Technology Tour Jim Ocon, Ocon Solutions Company

SALES

RADIO

Wed. 9:00 - 10:15AM, Turning Radio Recruitment Advertising from Ho Hum to Major Income Rick Fink, ENS Media USA

Wed. 10:30 - 11:45AM, Getting More from your Customers: Raising Rates & Revenue Chris Fleming, EVP, El Dorado Broadcasters, CA/AZ

TELEVISION

Wed. 9:00 - 10:15AM, Broadcast TV Wins Big Brad Seitter, Television Bureau of Advertising Wed. 10:30 - 11:45AM. Automotive Aftermath: Fallout from the Disruption

Wed. 1:30 - 2:45PM, Automotive Dealer Panel

Discussion - Straight from the Dealers:

Wed. 3:00 - 4:15PM, Win The Day - Being

Trey Morris, The Center for Sales Strategy

Wed. 1:30 - 2:45PM, Interviewing Essentials:

Wed. 3:00 - 3:45PM, Interviewing Essentials: Part 2

Pat Norris, EVP, JDA Media

RADIO & TELEVISION

What We Need Now

More Productive

NEWS

Local New Car Dealership Owners

Journalism Starts Here - Part 1

Al Tompkins, The Poynter Institute

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Fink

Seitter



Fleming



Norris



Panel



Morris

BANQUETS & LUNCHEON

Hall of Fame Banquet, Tues. 6:30PM Inductees: Rick Alloway, Gary Kerr, and Neil Nelkin



Alloway





Kevnote Luncheon, Wed, 12:00PM One Shot. One Life.

Speaker: Doug Fitzgerald, Radio Personality & best-selling author of One Shot. One Life. AE of the Year Awards



Pinnacle Awards Banquet, Wed. 6:30PM Emcee: John Baylor, Voice of UNL Volleyball for 28 years



Baylor

RADIO PROGRAMMING

Wed. 1:30 - 2:45PM, Storytelling: Keeping Your Audience's Attention Jeff McHugh, The Randy Lane Company Wed. 3:00 - 4:15PM, Engagement is the Social Media Metric That Matters



Tompkins

NBA NETWORKING LOUNGE

Enjoy Free Cocktails and Expand your NBA Network! Wed. 4:15 - 5:15 PM



Lori Lewis, Lori Lewis Media