

August 8 - 9, 2023 **Embassy Suites - La Vista Early Bird Registration Begins June 20th** Register at www.ne-ba.org



Sessions & Speakers

MANAGEMENT

Tues. 1:00 - 1:50PM, Legal/NAB Session Anna Chauvet, V.P. of Public Policy, NAB Davina Sashkin, Attorney & Partner, Wilkinson Barker Knauer, LLP

Tues. 2:00 - 2:50PM, Nebraska's Economic Outlook

Dr. Eric C. Thompson, Dept. Chair & Professor of Economics, University of Nebraska-Lincoln

Tues. 3:00 - 4:15PM, Leadership Lessons From Man's Best Friend

Tom Ray, Executive V.P., JDA.media



Sashkin





Thompson

Rav

SALES

RADIO

Wed. 9:00 - 10:15AM, Lead Generation for Radio Salespeople

Seth Resler, Digital Strategist, Jacobs Media Wed. 10:30 - 11:45AM, What's the Big Idea: The Key Ingredient to Closing More Deals Jamie Aplin, Founder, CreativeReady

TELEVISION

Wed. 9:00 - 10:15AM, Selling in Uncertainty Tom Ray, Executive V.P., JDA.media Wed. 10:30 - 11:45AM, Don't be an Average

Joe (or Josephine!)

Kelly Wirges, President & CEO, ProMax Training & Consulting, Inc.

RADIO & TELEVISION

Wed. 1:30 - 2:45PM, The Retail Auto

Industry is Alive and Well

John Tkac, Automotive Advertising Expert, Local **Broadcast Sales**

Wed. 3:00 - 4:15PM, Developing a Competitive Multimedia Advantage

Kelly Wirges, President & CEO, ProMax Training & Consulting, Inc.





Resler

nilqA





Ray

Wirges



Tkac



Wirges

NEWS

Wed. 10:30 - 11:45AM, Moving Beyond "Repurposed Content"

Wed. 1:30 - 2:45PM, Taking Writing from the Ear to the Eye

Regina McCombs, Lecturer & Senior Fellow, University of Minnesota



Wed. 3:00 - 4:15PM, Reporting on Nebraska's Trial Courts Panel Discussion

Moderator: Bill Kelly, Sr. Producer/Reporter, NE Public Media

Justice Jeffrey Funke, Nebraska Supreme Court Judge Todd Hutton, Sarpy County Court

Rose Ann Shannon, Retired KETV News Director Bayley Bischof, Assignment Manager, KOLN/KGIN TV











Funke

Hutton

Shannon

ENGINEERING - WEDNESDAY, AUG 9

8:45 - 9:00AM, SBE Meeting

9:00 - 10:00AM, FCC Regulatory Issues & Updates Davina Sashkin, Wilkenson Barker Knauer LLP

10:15 - 11:15AM, Overhauling your FM+HD Network, Managing a Changing Environment. Nick VanHaaster, GatesAir

11:15 - 11:45AM, Engineers...Control Your Talent. Industry-Leading Audio Codecs For The Remote World, Brittany Hilton, Synthax Inc.

11:45 - 12:15PM, Bringing to Light: The Changes in the Tower Lighting World, Jami Marsh, Lumenserve

1:30 - 2:30PM, Drone Technology for Tower Inspection Gary & Cindy Cavell, Cavell, Mertz & Associates

2:45 - 3:45PM, Virtualization At The Transmitter End Of The Air Chain, Jeff Welton, Nautel

BANQUETS & LUNCHEON

Hall of Fame Banquet, Tues. 6:30PM Inductees: Bill Kelly, Val Lane, and Otis XII.







Keynote Luncheon & AE of the Year Awards Wed. 12:00PM

Power from Unexpected Sources Speaker: Mitch Holthus, Voice of the KC Chiefs

Pinnacle Awards Banquet - Wed. 6:30PM Emcee: John Baylor, Voice of UNL Volleyball





Baylor

RADIO PROGRAMMING

Wed. 1:30 - 2:45PM, Connecting the Dots: How Social Media, Blogging, and Podcasting Fit Into Your Station's Digital or Show's Digital Strategy

Seth Resler, Digital Strategist, Jacobs Media Wed. 3:00 - 4:15PM, Mastering the Setup: The Gateway to Unforgettable Radio

Tracy Johnson, Founder, The Tracy Johnson Media Group



Resler

